CUSTODIUS

CANADA'S WILL BANK

- Custodius is a capital-efficient, infrastructure-like business with durable demand and long-term compounding upside.

- Our clients pay us to take something that has cost and liability to them. We convert it into something with high longtail value, as well as a proprietary data asset that can be searched and monetized.

- We capture clients stuck in a low-tech system to leverage the inevitable transition to a high-tech solution.

The Problems we address:

<u>Problem #1: Safe storage of wills</u>

- Wills have special storage requirements. Lawyers are regulated into a low-tech system.
- New regulations have disincentivized lawyers. They need an alternative.

CTV NEWS LIVE | CTV News Channel

LIFESTYLE Explainer

Why fewer wills are being stored in lawyer vaults

Jennifer Ferreira
CTVNews.ca Producer
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An individual signs a legal contract in this stock photo. (Pexels/RODNAE Productions)

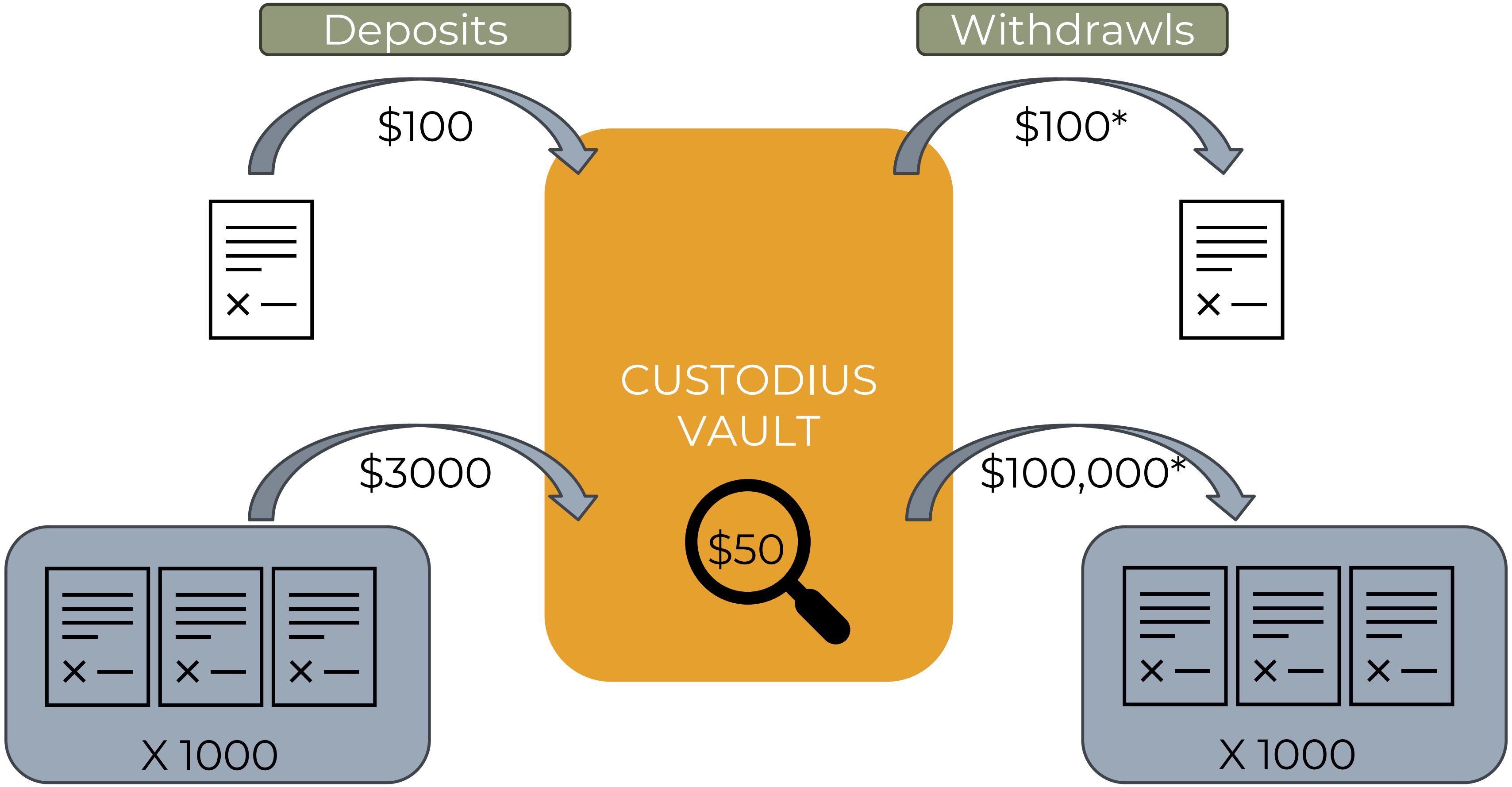
TORONTO - The world is nearly two years into the COVID-19 pandemic and still, uncertainties remain

The Problems we address:

Problem #2: Finding lost wills

- Executors often don’t know where or who the will was stored with.
- There’s no central place to search where a will is being kept.

How we make money



Added adjacent revenue streams:

- Document scanning
- Enveloping
- Client notification
- Document replacement
- Partnership referrals through dashboard

* locked to CPI

SAM

ANNUAL GROSS INCOME
(Deposits+Searches+Adjacents)

Ontario	**$**	**32 M/yr**
Canada (not ON, PQ)	**$**	**29 M/yr**
US	**$**	**794 M/yr**

VAULT VALUE
(Future sales secured by stored wills)

Ontario	**$**	**512 M**
Canada (not ON, PQ)	**$**	**452 M**
US	**$**	**12.1 B**

ANNUAL GROSS INCOME
(Deposits+Searches+Adjacents)

SOM
@ 18 months

1.3%	$ 416 K
0%	$ 0
0%	$ 0
	$ 416 K

SOM
@ 3 years

10%	$ 3.2 M
3%	$ 0.9 M
0.5%	$ 0.4 M
	$ 4.5 M

SOM
@ 5 years

40%	$ 12.8 M
20%	$ 5.8 M
2%	$ 15.9 M
	$ 34.5 M

Will Bank Value –

(Future sales secured by stored wills)

SOM
@ 18 months

1.3%	$ 6.6 M
0%	$ 0
0%	$ 0
	$ 6.6 M

SOM
@ 3 years

10%	$ 51 M
3%	$ 14 M
0.5%	$ 60.5 M
	$ 125.5 M

SOM
@ 5 years

40%	$ 24 M
20%	$ 94 M
2%	$ 242 M
	$ 360 M

Our Team

Daniel Howes – *Co-Founder* –

4 years CEO Custodius, 30 years of leadership experience. Founder, Physician, Professor, Innovator

Angela Fallow – *Co-Founder* –

TEP certified specialist in Wills and Estate Law. Over 15 years in practice

Cherie Revels – *Director, Software Development* –

Four years with Custodius; and 25 years software development IBM.

Mitch Doherty – *Director, Client and Professional Services* –

Over 20 years sales and client services. Account development, JD Irving

Our Advisors

Ian Hull – Chair, Board of Directors - Law Society of Ontario Foundation; Founding partner of Hull & Hull (Top 10 Canadian Estates Firms 2025). EStatePlanner and ONWills founder

Andrew Putman – VP GoVeyance; VP Dye & Durham; President Capacity Clinic; President POA Registry

Barry Gordon - Founder MaxSold; Founder, Gordon's Downsizing and Estates;

Traction

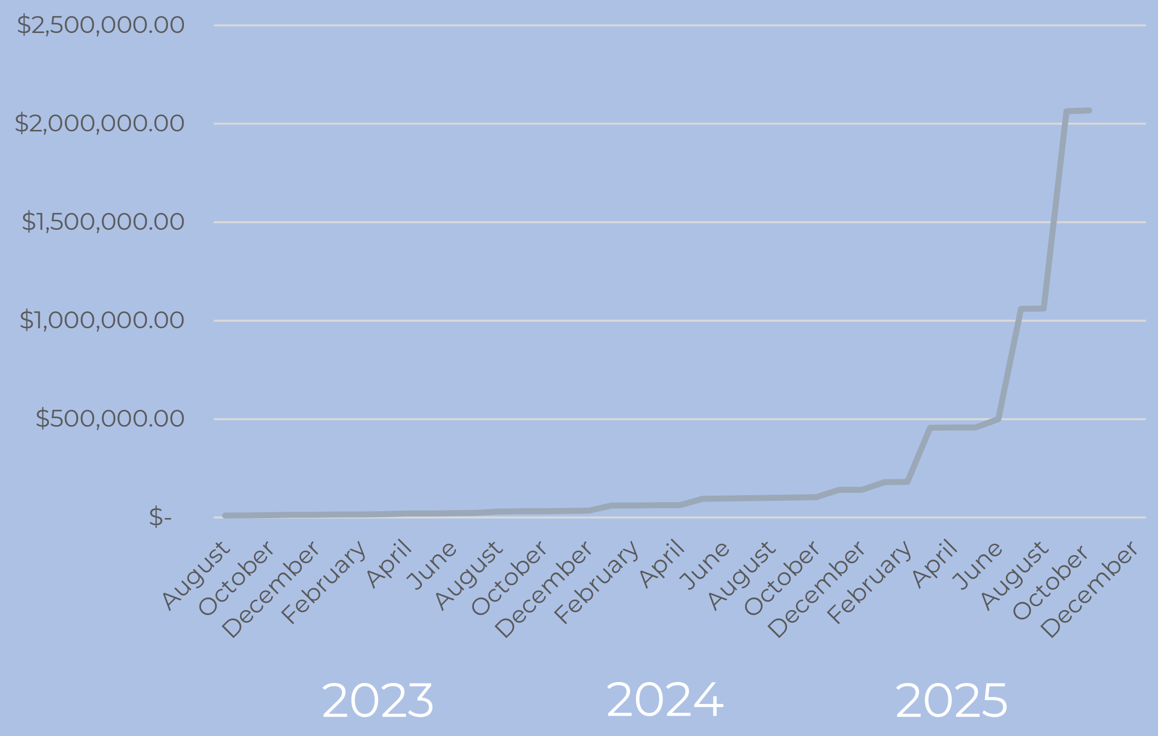
$70,000 IRAP grant

$97,000 total sales

>70 firms registered

Partnerships:

NotaryPro
eStatePlanner
Canada Will Registry
Estatably
ONWills
EstateSearch



Vault Value:

$2,136,000†‡

† - Indexed to inflation

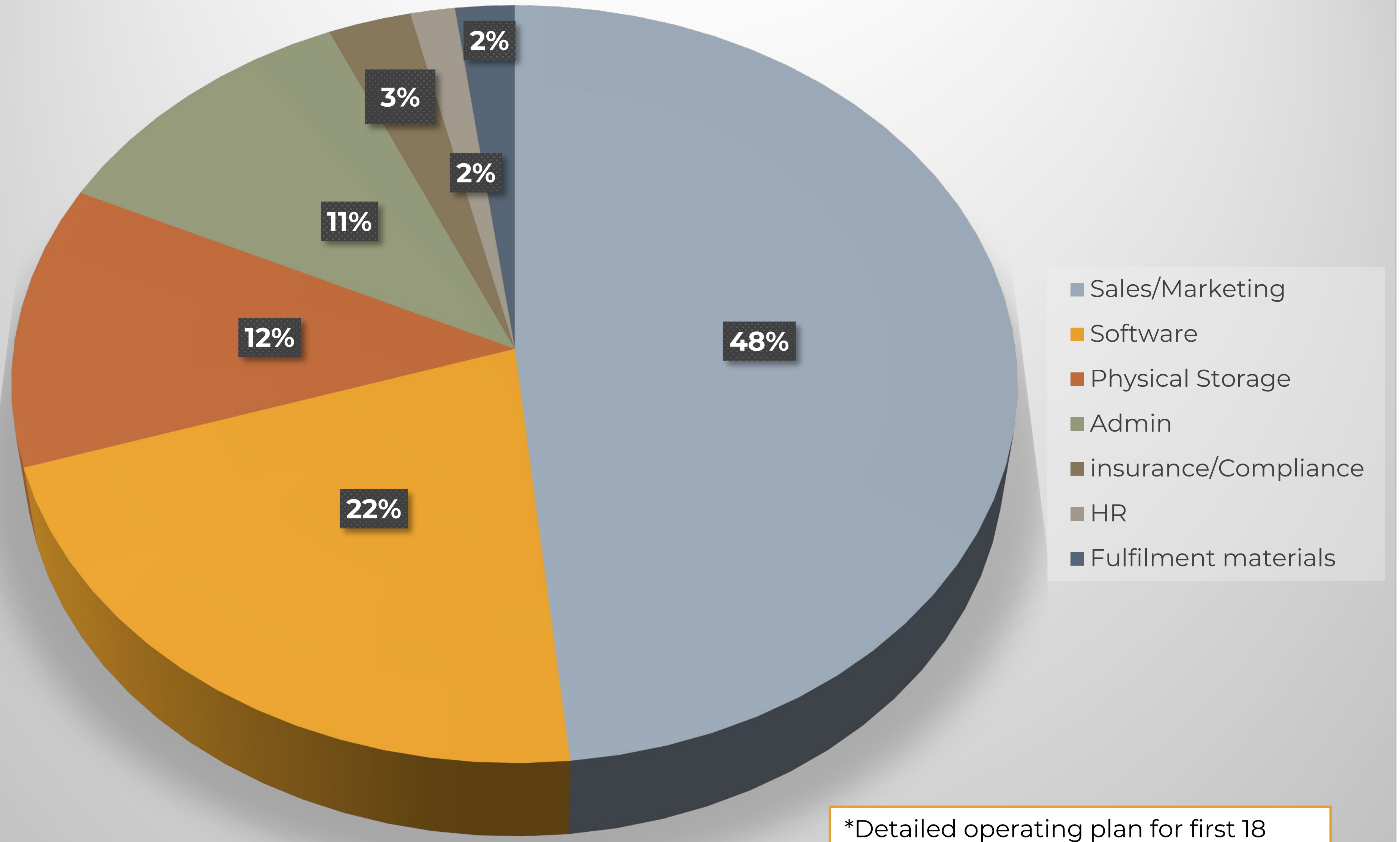
‡ - Assuming 10% abandonment rate

CUSTODIUS

$1.2M Seed Raise
for 18-months of operations

- Post-money SAFE
- Cap $6M
- Discount 20%
- Most Favored Nation clause
- Lead investor secured

Budget Allocation 18-Months



*Detailed operating plan for first 18 months available

- No funds used for executive salaries
- No funds used to repay founders

We are Templating a Node For A Network

- Process optimization
- Marketing/Sales maximization
- Blockchain capability for the future

We are building our moat.

Will bank transfers are a one-time transaction. Who ever captures it keeps it.

- **We are first to market with a new service but have followers.**

It is critical that we capture the large and mid-sized firms.

- **10% of the firms control ~40% of the market**
- **Midsized and small firms will do what the large firms do**

Legal Tech is rapidly growing

- **We’re grabbing opportunities to secure exclusive partnerships with the biggest players**

This was a very brief outline of a complex opportunity.

If we've done our job, you should have questions.

Invest a few minutes. The return will be worth it.

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If you think there are obvious flaws in this business, one of us is mistaken.
Best find out who.